



CONSULTING SKILLS ASSESSMENT  
*consulting skills assessment*

## The Consulting Skills Assessment

Change leaders and project managers in functional roles need feedback on unique competencies—influencing change, managing relationships and responsiveness, and masterful communication, to name a few. Yet individual contributors in key influence roles often get left out of 360° feedback processes because these assessments are designed to measure traditional management and leadership behaviors and skills. To fill this gap, we created CSA, the Consulting Skills Assessment.



The CSA is used to pinpoint strengths to leverage, and to identify barriers to success. As an organizational strategy during change, a feedback process can help establish goals and metrics for new desired behaviors from change leaders and influencers.

CSA is also a tool for implementation of the skills and practices highlighted in our very popular workshop, the Advanced Consulting Skills course. The CSA provides a focal point for establishing development goals and practicing new skills after the course, based on real feedback.

### Facts You Need to Know

This multi-rater assessment surveys only the participant and the client/customer group, thus all feedback is confidential. The information

is likely to be more candid than face-to-face feedback.

The data is just the beginning. Feedback is specific and targeted yet responses are perceptions, and those receiving the feedback interpret those perceptions in a variety of ways. It is recommended that participants test their interpretations by reviewing their feedback with select respondents to obtain additional insight. This process can be an important and enlightening step in development planning.

### Optional Additions

- Our Advanced Consulting Skills course is matched with the CSA to build the skills that the assessment targets. See [our site](#) for more information.
- Customized group workshops, one-on-one review sessions, or executive coaching can be arranged.



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## Assessment Order Form

First Name  Last Name  Company Name

Company Address

City  State  Zip

Telephone  Fax  Email: (Required)

**Choose one:**

- Consulting Skills Assessment FEE: \$250
- 360 Leadership Assessment FEE: \$250

*Please note: You will receive an email within one business day of receipt of your order instructing you how to provide respondent information. If you have questions please contact: Brenda Seelbach, 540-868-8505 or [brenda@morningstarventures.com](mailto:brenda@morningstarventures.com)*

If paying by check, mail to:  
**Morningstar Ventures | P.O. Box 1723 | Cave Creek, Arizona 85327**

If paying with credit card, please enter information and fax to: **480-575-8593**.

Name as it appears on card:

Credit Card Number:  Expiration Date  Amount

City  State  Zip

Payment must be received two weeks prior to the start date of the workshop you are attending. Cancellations received less than 30 days prior to the date of the workshop are non-refundable. For more information, contact us at 480-575-8533 or email us at [info@morningstarventures.com](mailto:info@morningstarventures.com).